

915
Reviews

13
Products Included





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How to Use the Report

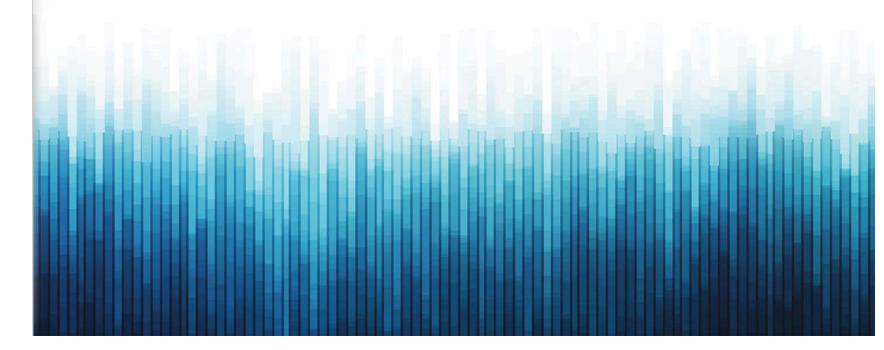
Info-Tech's Data Quadrant Reports provide a comprehensive evaluation of popular products in the Managed File Transfer - Enterprise market. This buyer's guide is designed to help prospective purchasers make better decisions by leveraging the experiences of real users.

The data in this report is collected from real end users, meticulously verified for veracity, exhaustively analyzed, and visualized in easy to understand charts and graphs. Each product is compared and contrasted with all other products in the category to create a holistic, unbiased view of the product landscape.

Use this report to determine which product is right for your organization. For highly detailed reports on individual products, see Info-Tech's Product Scorecard.

This report is available free of charge for internal use only to assist with software evaluation and selection. Sharing, republishing, distributing, or otherwise copying any portion of this report without the express written consent of SoftwareReviews.com is strictly prohibited

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Software Directory

MANAGED FILE TRANSFER - ENTERPRISE SOFTWARE

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software products in a particular category. Use this page to create the right product shortlist by exploring all of the options available to your organization.

Managed File Transfer - Enterprise Software

AB ActiveBatch	> Axway Managed File Transfer	□ CA Dollar Universe Workload Automation
▲ Globalscape Enhanced File Transfer	△ GoAnywhere MFT	IBM Sterling Secure File Transfer
♂ Kiteworks Secure Managed File Transfer	■ Micro Focus Reflection for Secure IT	NetMaster Network Management
<mark>н</mark> OpenText HighTail	Oracle Managed File Transfer	→ Progress MOVEit
 SEEBURGER BIS Managed File Transfer 	ShareFile	Signiant Manager+Agents
SolarWinds Serv-U MFT Server	TIBCO Managed File Transfer	



















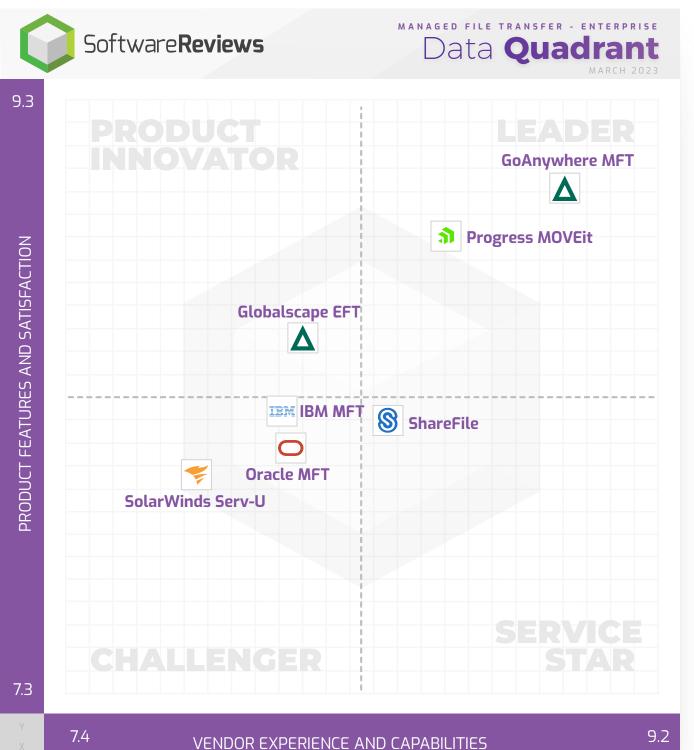
SOFTWARE REVIEWS





Assess vendor and product performance at a glance and use the SoftwareReviews Data Quadrant to identify which products and vendors are leadings the pack and which are trailing.





MANAGED FILE TRANSFER -ENTERPRISE

The Software Reviews Data Quadrant evaluates and ranks products based on feedback from IT and business professionals. The placement of a software in the Data Quadrant indicates its relative ranking as well as its categorization.

The Complete Software Experience

When distilled down, the software experience is shaped by both the experience with the software and the relationship with the vendor. Evaluating enterprise software along these two dimensions provides a comprehensive understanding of the product and helps identify vendors that can deliver on both.

Product Features and Satisfaction

The satisfaction is captured in the overall satisfaction score, which is driven by the likelihood of users to recommend the software, combined with user satisfaction across top product features.

Vendor Experience and Capabilities

The vendor relationship is calculated in a weighted average of the satisfaction scores tied to vendor capabilities (e.g. software implementation, training, customer support, product roadmap) as well as emotional response ratings toward the vendor (e.g. trustworthy, respectful, fair).

Note: The axes ranges are dynamically adjusted based on minimum and maximum values in the dataset























Category Overview

This page provides a high level summary of product performance within the Managed File Transfer - Enterprise category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
COLO MICH.	△ GoAnywhere MFT	9.0/10	+94		NEGATIVE 95% POSITIVE	85%	87%	93%	259
GOLD MEDAL 2002	Progress MOVEit	8.7/10	+88		2% NEGATIVE 90% POSITIVE	83%	87%	90%	133
3	△ Globalscape EFT	8.2/10	+83		3% NEGATIVE 86% POSITIVE	77 %	81%	88%	74
4	ShareFile	8.2/10	+86		4% NEGATIVE 90% POSITIVE	80%	83%	80%	154
5	IBM IBM MFT	8.1/10	+80		5% NEGATIVE 85% POSITIVE	79%	79 %	84%	104
6	Oracle MFT	8.0/10	+80		5% NEGATIVE 85% POSITIVE	79%	81%	80%	92
7	SolarWinds Serv-U	7.8/10	+73	©	8% NEGATIVE 81% POSITIVE	79%	80%	78 %	35
AVER	AGE SCORES PRODUCTS WITH INSUFFICIENT DATA	8.3/10	+83	\odot	4% NEGATIVE 87% POSITIVE	80%	83%	85%	122
	> Axway MFT	8.7/10	+93		3% NEGATIVE 96% POSITIVE	83%	90%	80%	13
	• NetMaster Network Mgmt	8.0/10	+87		2% NEGATIVE 89% POSITIVE	74%	80%	80%	13
	SEEBURGER BIS MFT	8.6/10	+94		NEGATIVE 94% POSITIVE	79%	81%	92%	12













Product Feature
Summary







Category Overview

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RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
	PRODUCTS WITH INSUFFICIENT DATA								
	TIBCO MFT	7.3/10	+74	©	3% NEGATIVE 77% POSITIVE	75 %	71%	74%	11
	C Kiteworks MFT	5.6/10	+33		13% NEGATIVE 46% POSITIVE	64%	69%	60%	9
	H OpenText HighTail	8.2/10	+87		NEGATIVE 87% POSITIVE	85%	82%	75 %	6





















Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATIO
GoAnywhere MFT	85%	88%	86%	87%	83%	85%	86%	86%	85%	82%	81%	88%
Progress MOVEit	83%	85%	81%	85%	81%	83%	82%	84%	87%	80%	75 %	84%
ShareFile	80%	79 %	79%	84%	82%	81%	79 %	83%	79 %	79 %	76 %	83%
SolarWinds Serv-U MFT Server	79%	77 %	78%	80%	80%	82%	82%	81%	82%	75 %	76 %	81%
Oracle Managed File Transfer	79%	81%	78%	80%	78%	81%	78%	80%	77 %	77 %	80%	83%
IBM Sterling Secure File Transfer	79%	80%	79 %	82%	79%	77%	76%	78%	78%	79 %	77%	80%
Globalscape Enhanced File Transfer	77%	81%	78%	78%	74%	77 %	79 %	77 %	78%	76%	75 %	79 %
CATEGORY AVERAGE	80%	82%	80%	82%	79%	81%	80%	81%	81%	78%	77%	83%
PRODUCTS WITH INSUFFICIENT DATA												
Axway Managed File Transfer	84%	81%	81%	80%	80%	85%	88%	88%	84%	78%	87%	88%
NetMaster Network Management	73%	80%	67%	80%	79%	65%	70%	79%	79%	67%	58%	83%
SEEBURGER BIS Managed File Transfer	79%	83%	81%	75 %	71%	83%	79%	77%	83%	81%	73%	85%













Product Feature
Summary







Vendor Capability Summary

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CATEGORY AVERAGE	80%	82%	80%	82%	79%	81%	80%	81%	81%	78%	77 %	83%
PRODUCTS WITH INSUFFICIENT DATA												
TIBCO Managed File Transfer	75%	75%	69%	76%	71%	75%	71%	82%	73%	76%	69%	83%
Kiteworks Secure Managed File Transfer	63%	68%	61%	60%	64%	69%	69%	58%	61%	57 %	53%	69%
OpenText HighTail	85%	84%	84%	80%	85%	80%	84%	89%	84%	85%	85%	89%



















This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use

these pages to dig deeper into areas of particular interest or concern.



Vendor Capability Satisfaction

Vendor Capabilities

This table lists and briefly describes all vendor capabilities that are evaluated in the Managed File Transfer - Enterprise software category. For your convenience, you will also find longer descriptions of the capabilities under the capability subheadings in the subsequent pages.

Business Value Created	The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.
Breadth of Features	Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.
Quality of Features	Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.
Product Strategy and Rate of Improvement	Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.
Usability And Intuitiveness	End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.

Vendor Support	The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.
Ease of Data Integration	The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.
Ease of Administration	Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.
Ease of Customization	Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.
Availability and Quality of Training	Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.
Ease of Implementation	Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.

















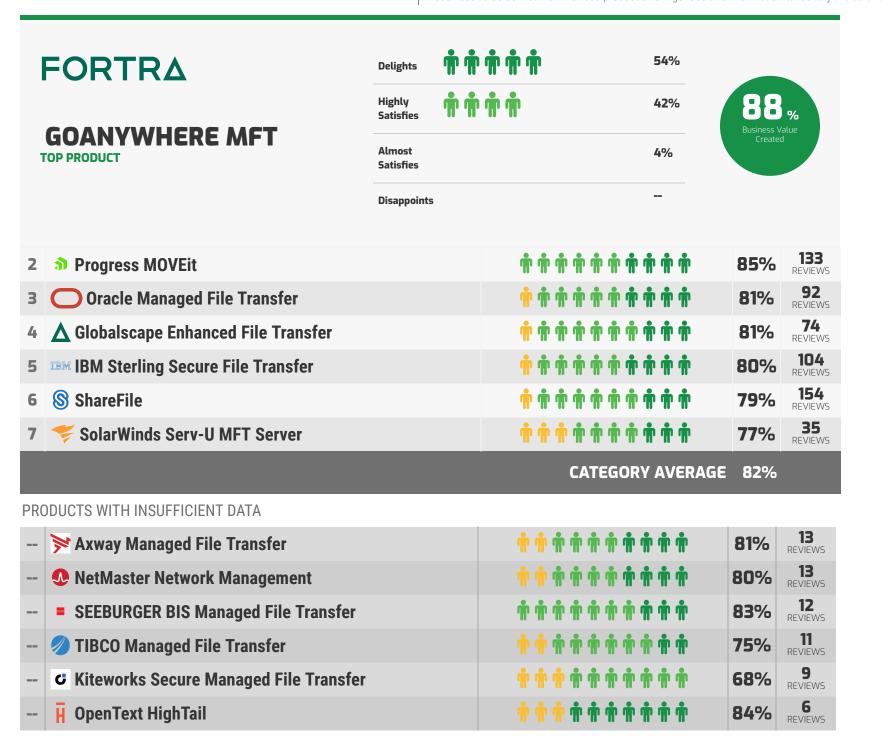




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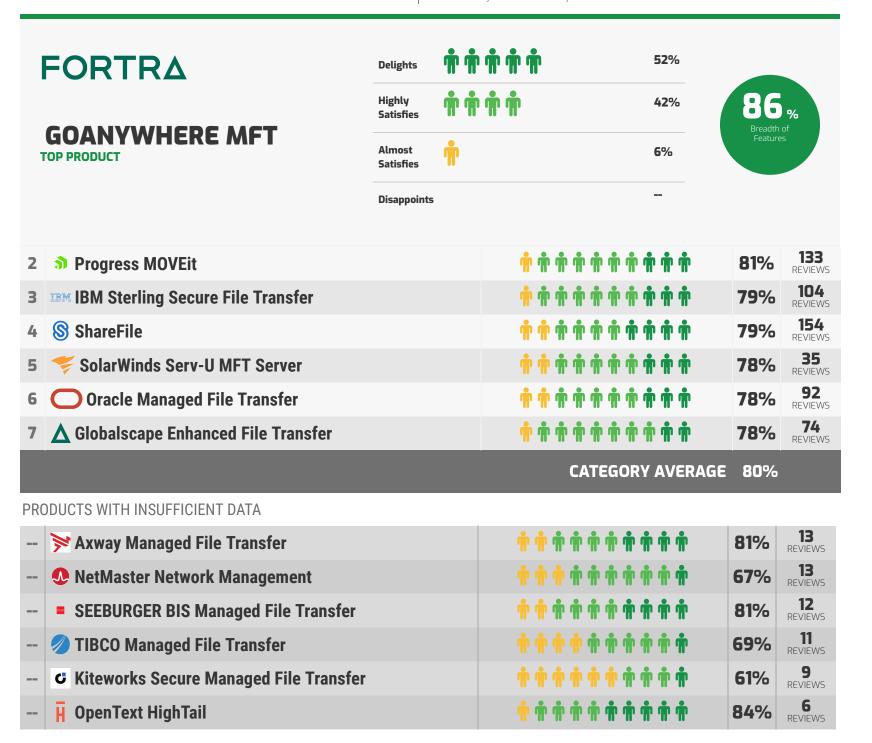




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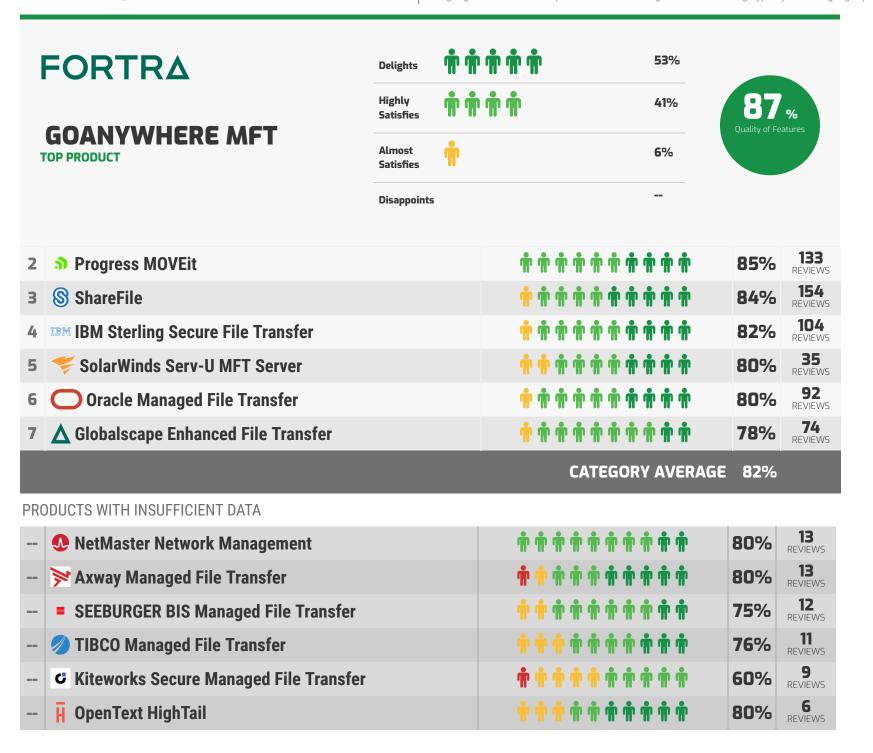




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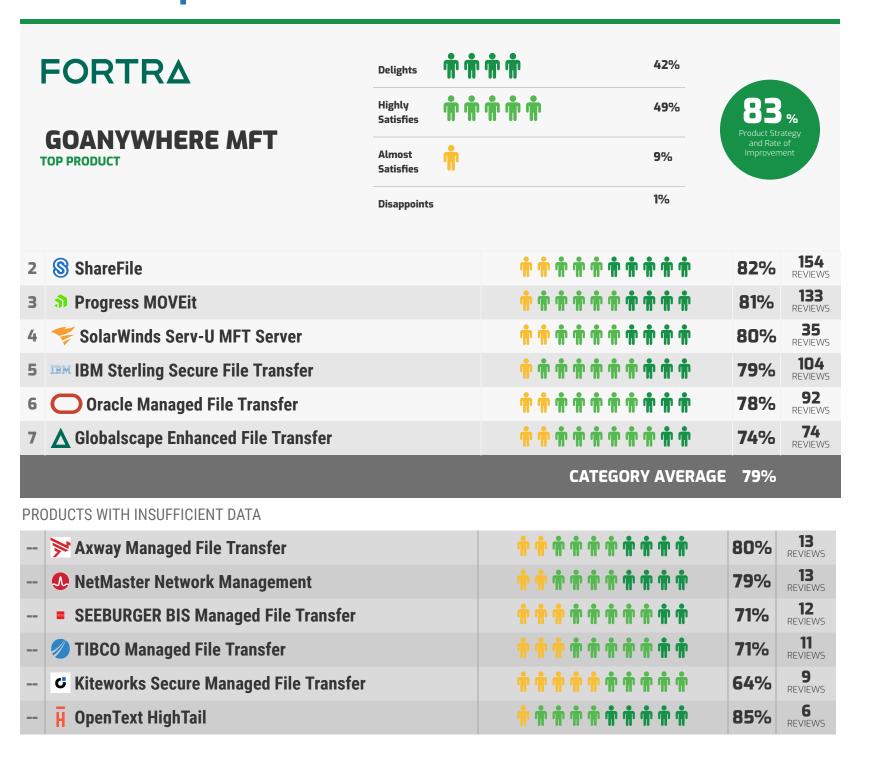




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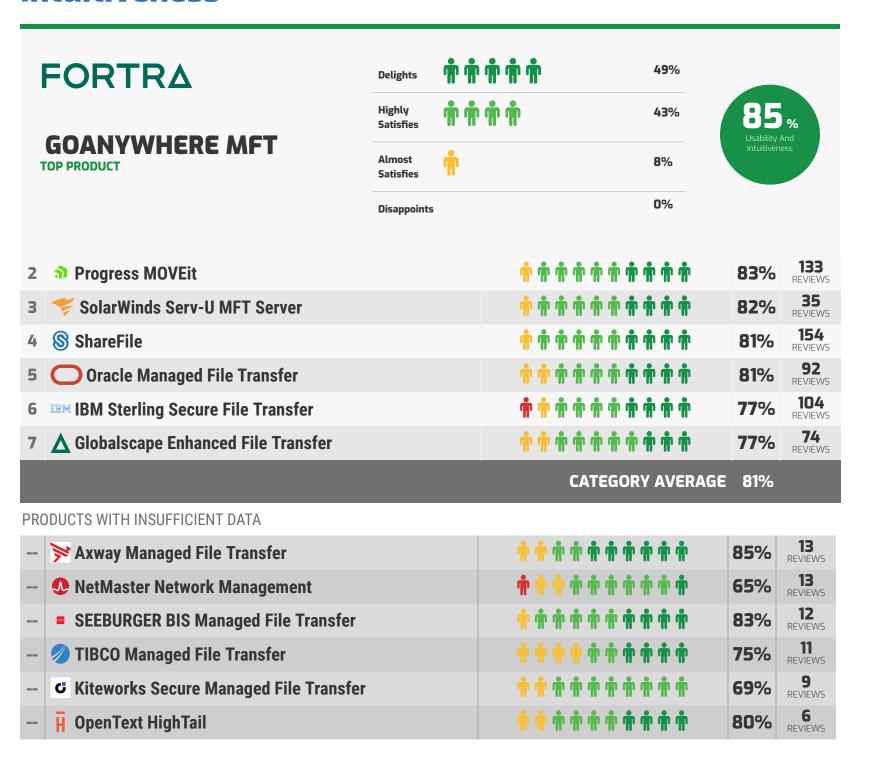




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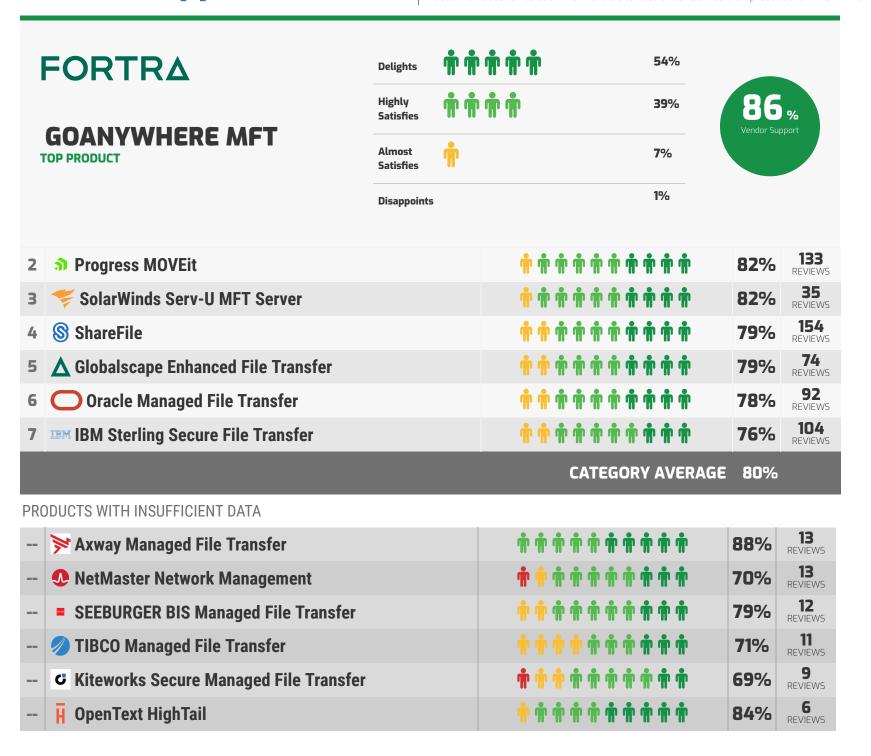




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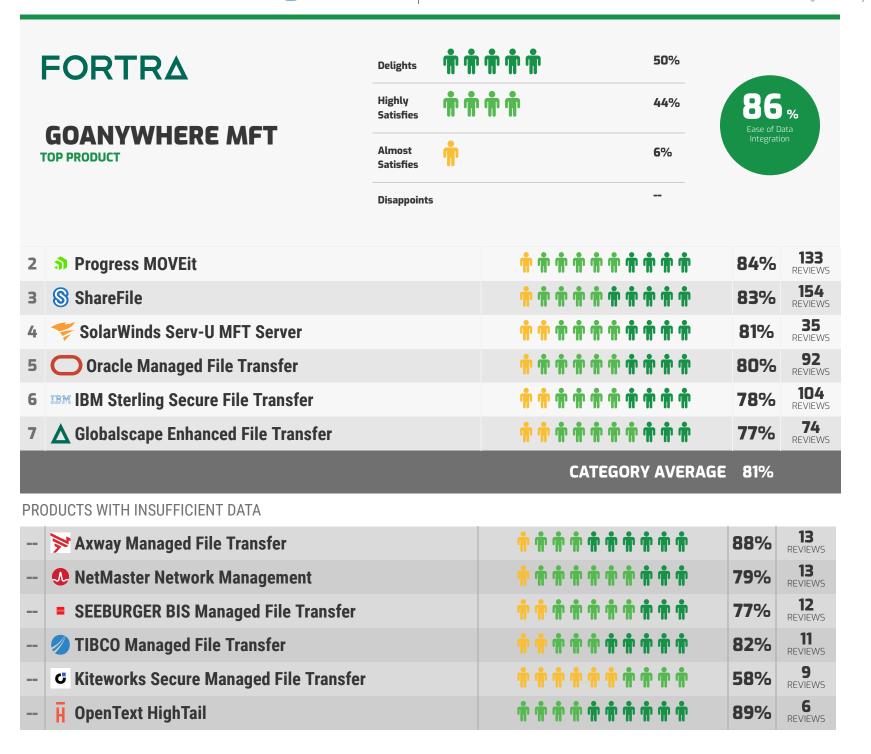




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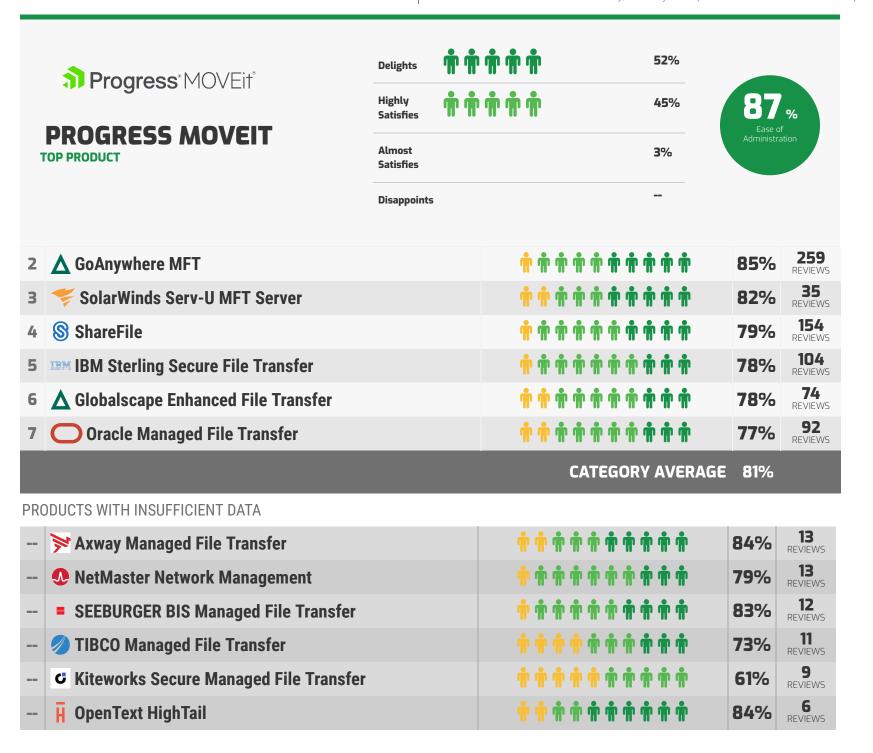




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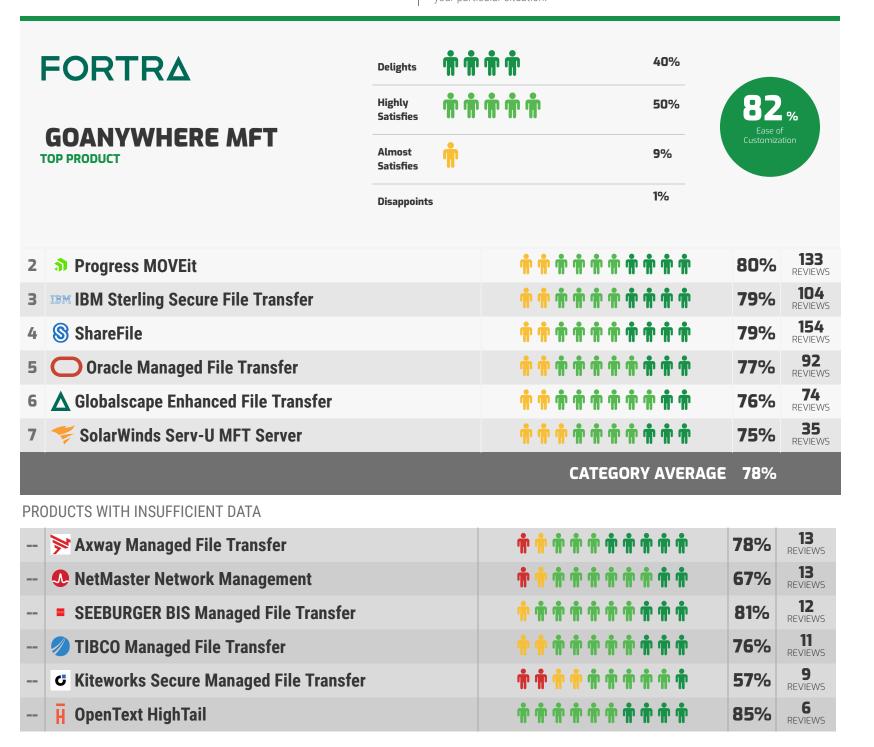




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Vendor Capabilities Product Feature
Summary

Produc Featur

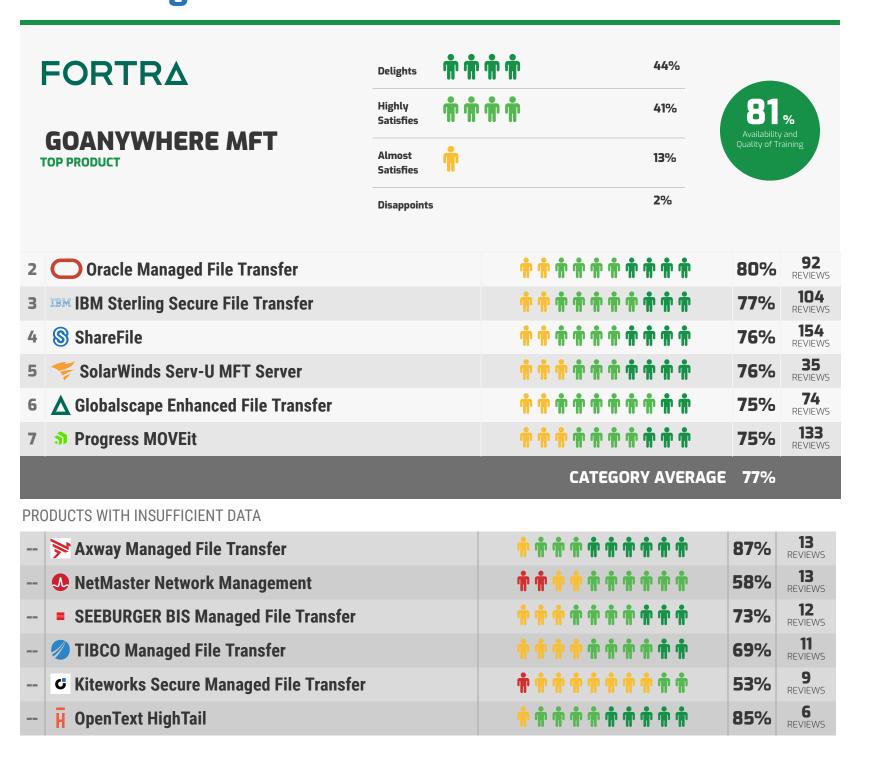




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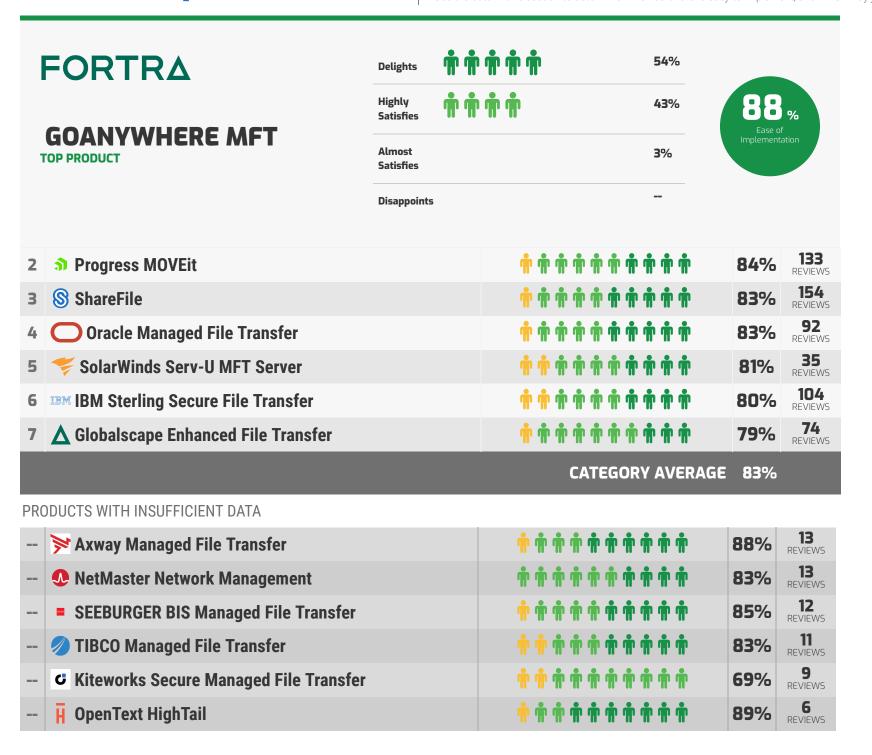




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Product Feature Summary

MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	AUTHENTICATION	DATA FIDELITY	ENCRYPTION DECRYPTION	FILE TRANSFER	HIGH PERFORMANCE	LARGE FILE SUPPORT	LDAP SUPPORT	MULTI PLATFORM SUPPORT	QUOTA BANDWIDTH CONTROL	SESSION MONITORING	TRANSPORT SECURITY
GoAnywhere MFT	87%	88%	86%	88%	91%	87%	87%	87%	86%	84%	86%	88%
Progress MOVEit	87%	89%	88%	88%	93%	88%	84%	86%	85%	83%	84%	89%
ShareFile	83%	85%	83%	85%	84%	84%	82%	84%	80%	79 %	81%	82%
Globalscape Enhanced File Transfer	81%	79%	82%	83%	88%	80%	81%	83%	79%	78%	74%	86%
Oracle Managed File Transfer	81%	81%	83%	82%	82%	78%	80%	80%	77 %	79 %	82%	81%
SolarWinds Serv-U MFT Server	80%	81%	86%	81%	87%	77 %	79%	79%	82%	78%	74%	79%
IBM Sterling Secure File Transfer	79%	82%	76 %	80%	83%	82%	78%	79%	76%	77 %	78%	82%
CATEGORY AVERAGE	83%	83%	83%	84%	87%	82%	82%	83%	81%	80%	80%	84%
PRODUCTS WITH INSUFFICIENT DATA												
Axway Managed File Transfer	90%	89%	91%	90%	87%	94%	91%	89%	90%	90%	93%	91%
NetMaster Network Management	80%	87%	87%	78%	74%	83%	74%	71%	90%	76%	81%	74%
SEEBURGER BIS Managed File Transfer	81%	83%	79 %	79%	79 %	79%	85%	79%	90%	68%	83%	81%















Product Feature
Summary





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CATEGORY AVERAGE	83%	83%	83%	84%	87%	82%	82%	83%	81%	80%	80%	84%
PRODUCTS WITH INSUFFICIENT DATA												
TIBCO Managed File Transfer	71%	74%	65%	63%	72%	78%	67%	78%	65%	64%	74%	80%
Kiteworks Secure Managed File Transfer	69%	75%	72%	75%	69%	72 %	66%	63%	63%	63%	67%	70%
OpenText HighTail	82%	79%	89%	84%	84%	77%	80%	76%	83%	75%	84%	87%

















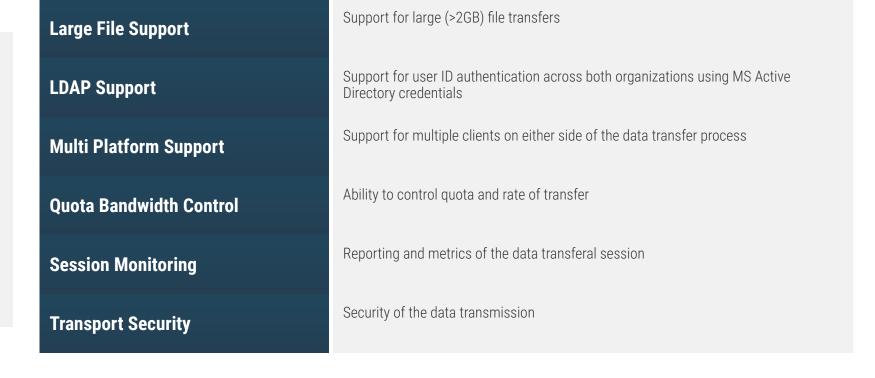


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Product Features

This table lists and describes all the features that are evaluated in the Managed File Transfer - Enterprise software category. For your convenience, these descriptions are repeated under the feature subheadings in the subsequent pages.

Mandatory Features	
Authentication	Verification of authenticity of identities between the two organizations
Data Fidelity	Consistent data integrity throughout the process
Encryption Decryption	The encryption (source) and decryption (destination) of data transmitted
File Transfer	File transfer services
High Performance	High bandwidth data transfer, encryption/decryption, authentication of the service





















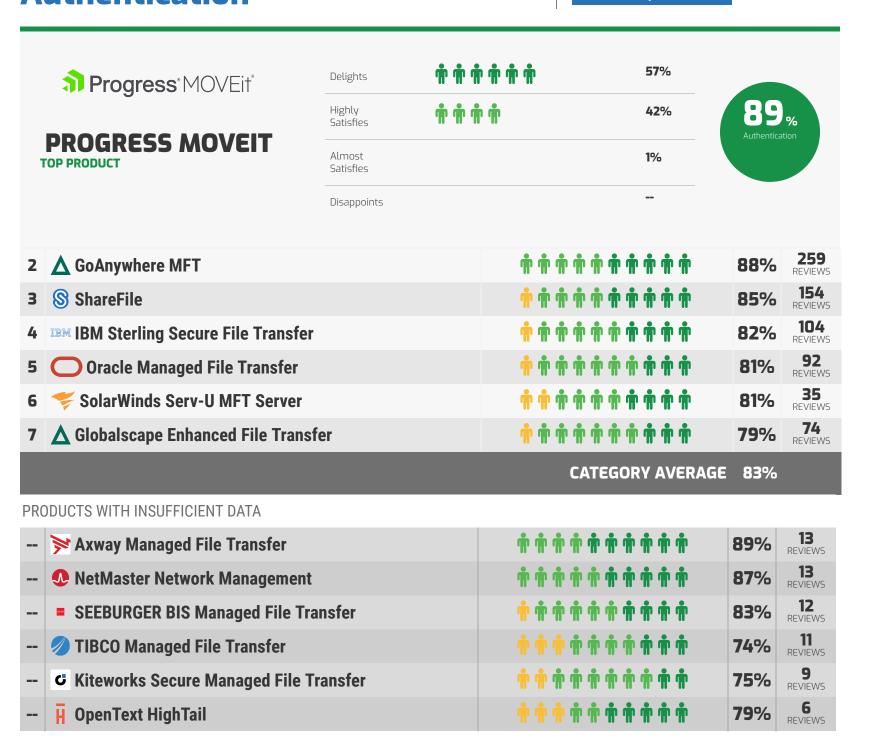


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Authentication

Mandatory Feature

Verification of authenticity of identities between the two organizations



















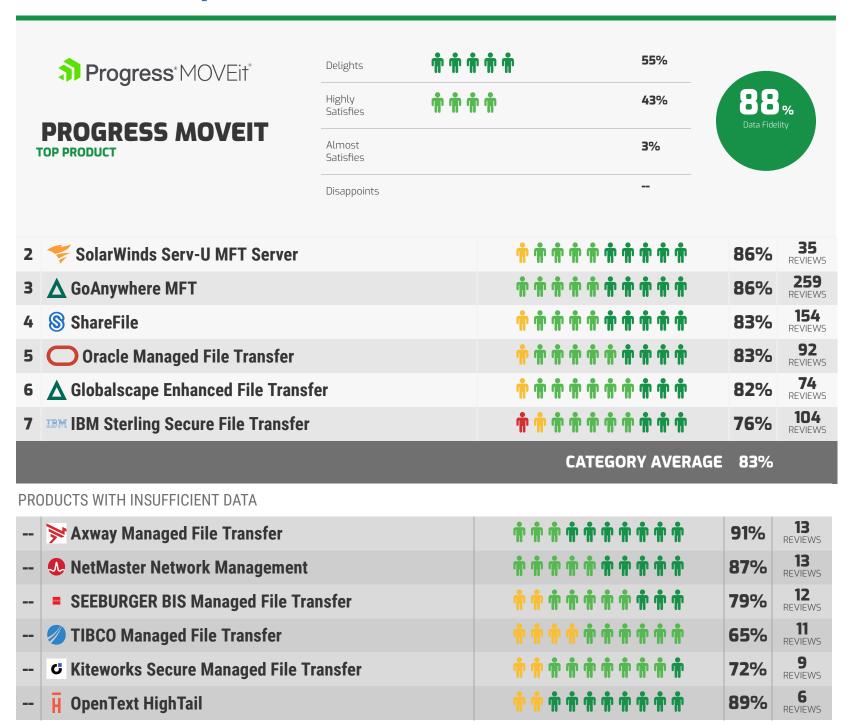


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Data Fidelity

Mandatory Feature

Consistent data integrity throughout the process



















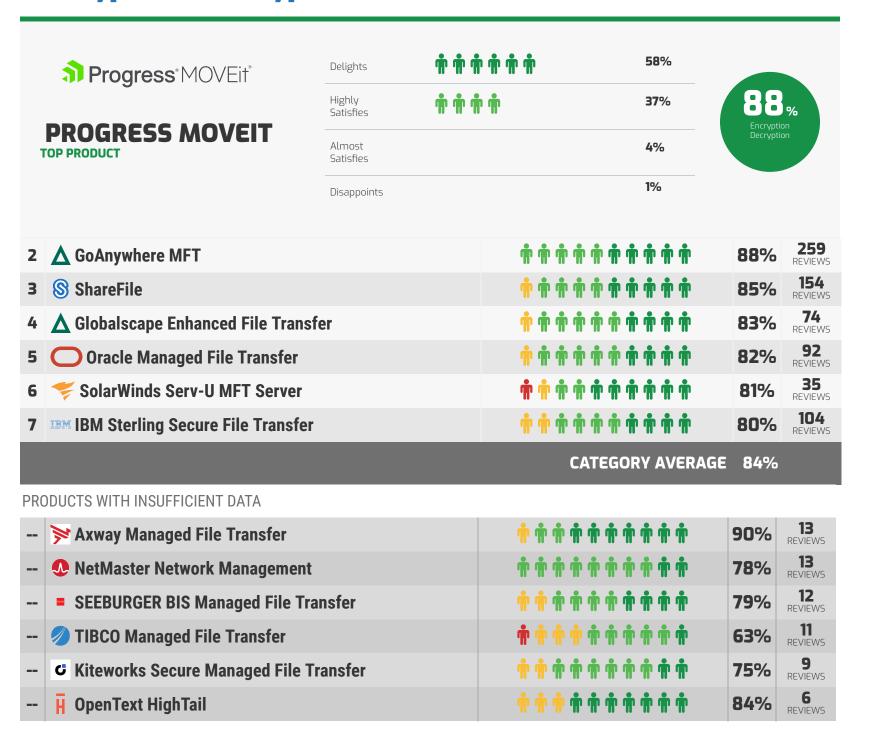


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Encryption Decryption

Mandatory Feature

The encryption (source) and decryption (destination) of data transmitted











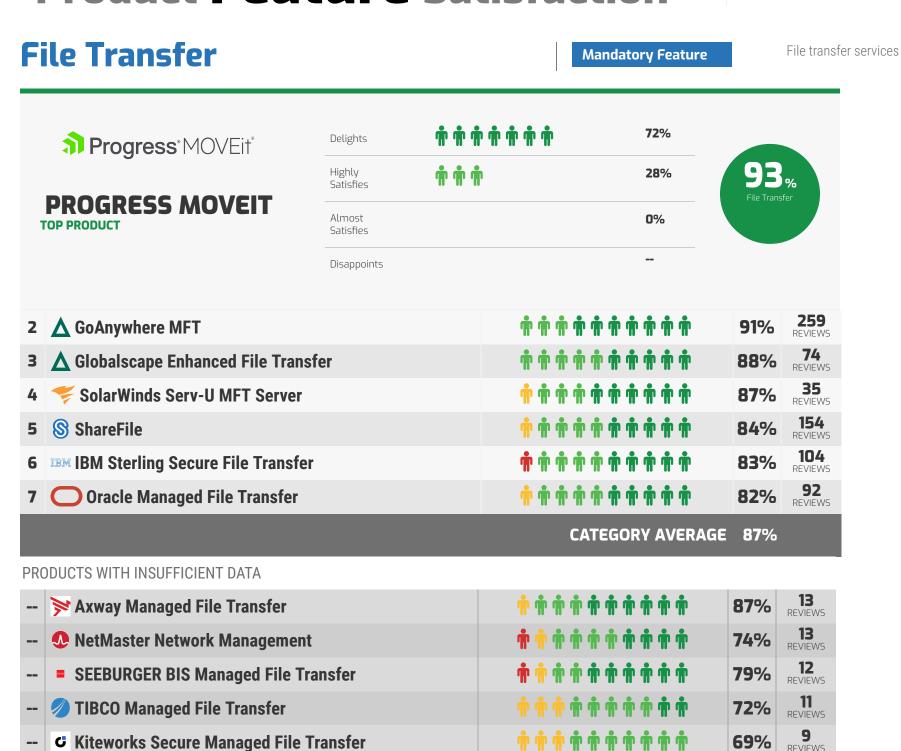








This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.







H OpenText HighTail







84% 6 REVIEWS





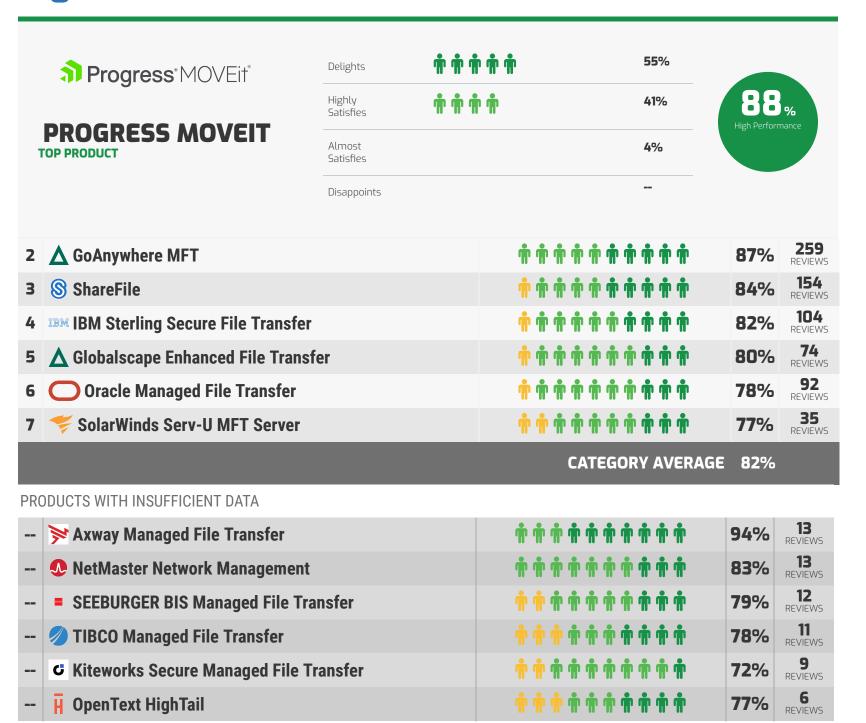


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

High Performance

Mandatory Feature

High bandwidth data transfer, encryption/decryption, authentication of the service



















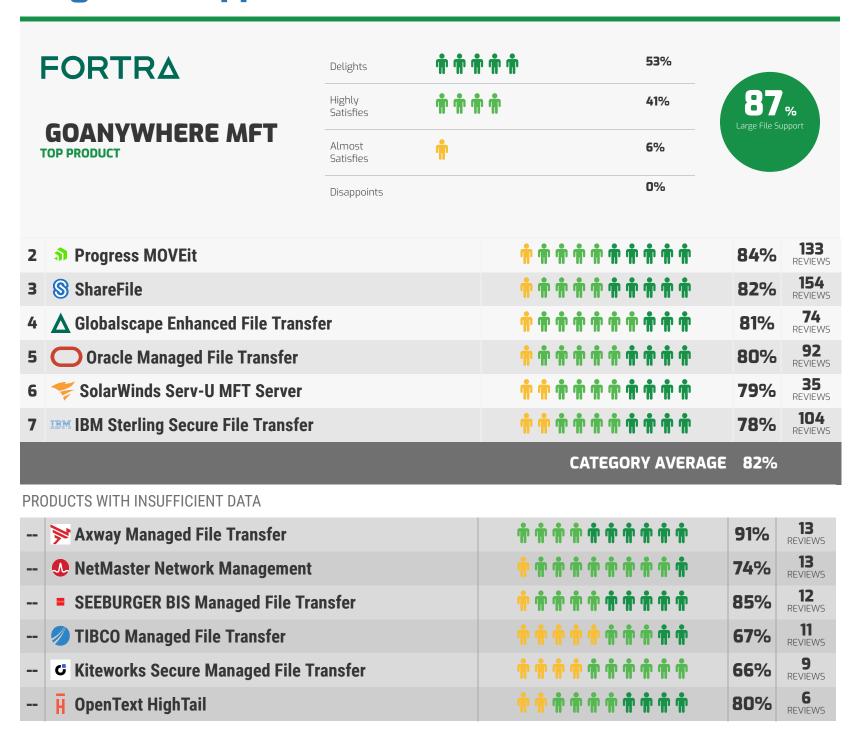


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Large File Support

Mandatory Feature

Support for large (>2GB) file transfers



















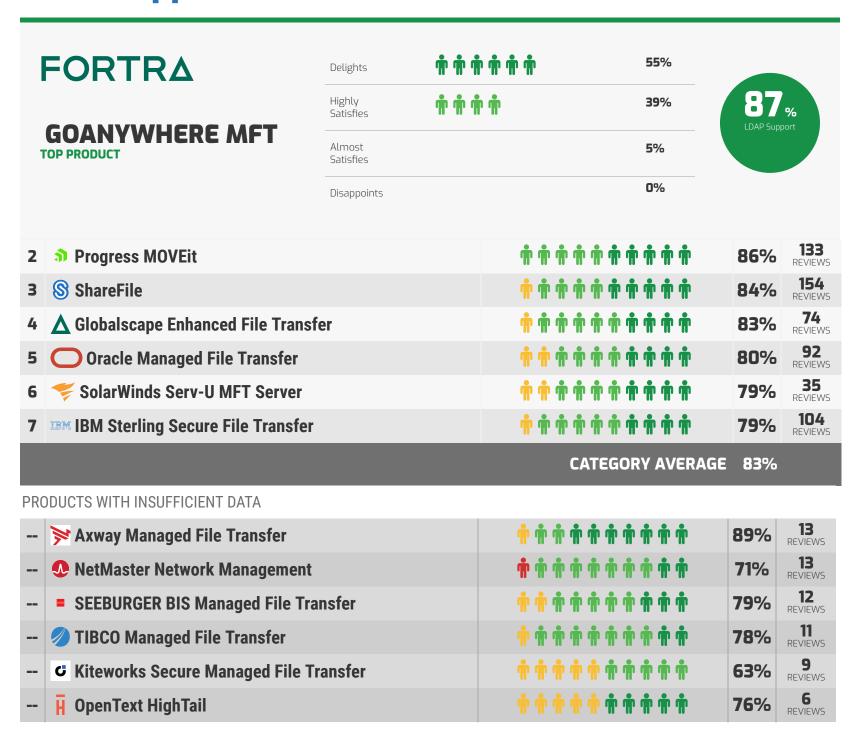


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

LDAP Support

Mandatory Feature

Support for user ID authentication across both organizations using MS Active Directory credentials





















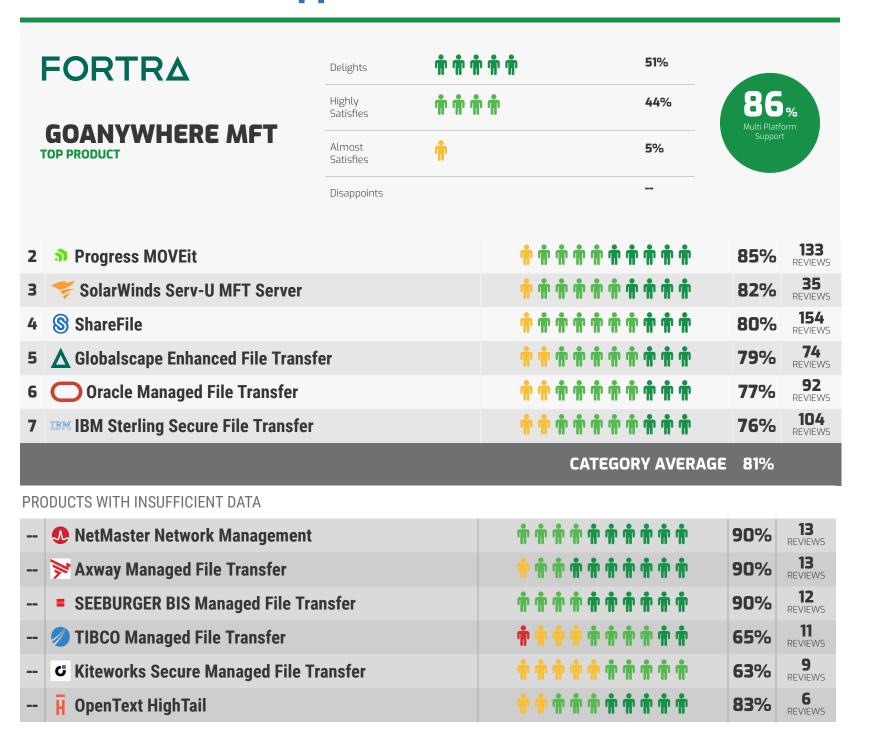


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Multi Platform Support

Mandatory Feature

Support for multiple clients on either side of the data transfer process

















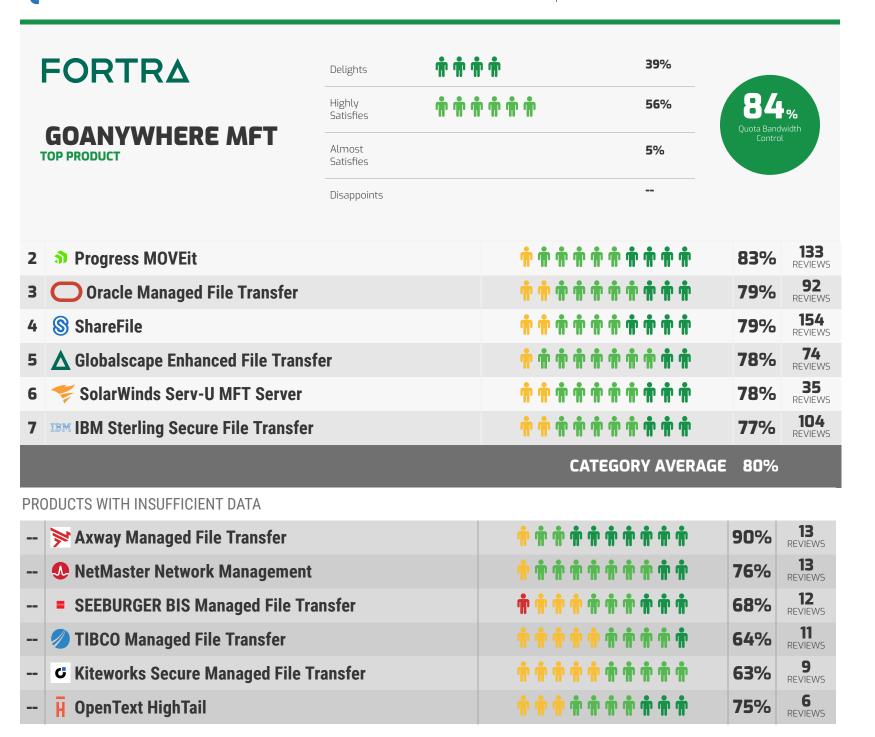


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Quota Bandwidth Control

Mandatory Feature

Ability to control quota and rate of transfer

















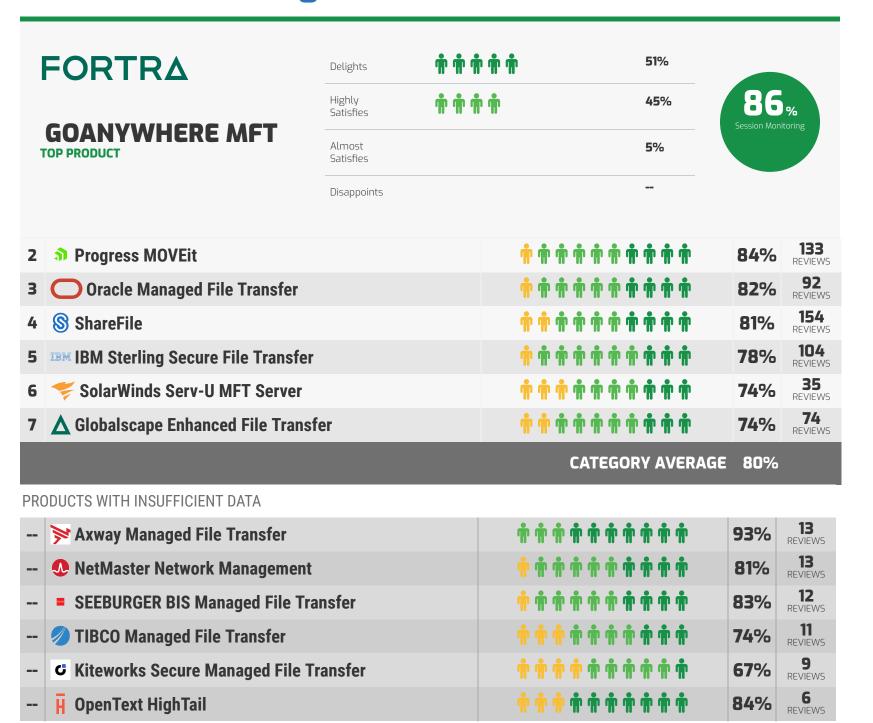


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Session Monitoring

Mandatory Feature

Reporting and metrics of the data transferal session























This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Transport Security

Mandatory Feature

Security of the data transmission

